





THE IDEAL SAILING SEASON,

EVERY SEASON.



WELL-BEING BELOW DECK HAS NEVER BEEN SO PLEASANT.



Our air conditioners are a valuable ally of daily well-being. Perfect for recreating in indoor environments, in complete naturalness the ideal climate and comfort. Air conditioning - by adjusting the temperature/humidity ratio - allows a better level of comfort by eliminating excess humidity. In addition, it contributes to the elimination of mould, bacteria, dust mites dust and pollen.





TEMPERATURE / HUMIDITY
(EXTERNAL)

37°C 85%

22°C

TEMPERATURE
(INTERNAL)



WHEN YOU CHOOSE THERMOWELL, YOU HAVE THE OPPORTUNITY TO MAKE YOUR MARK ON ONE OF THE MOST ENJOYABLE INVESTMENTS OF YOUR LIFE. OUR TEAM OF EXPERTS WILL HELP YOU DESIGN THE BEST CUSTOMISED SOLUTION TO OFFER YOU COMFORT WITHOUT COMPROMISE. AN EXPRESSION OF INDIVIDUALITY AND STYLE LINKED TO YOUR NEEDS ON BOARD.

IF YOU WANT TO BUILD
DON'T GATHER MEN TO
WOOD, DIVIDE UP TASKS
GIVE ORDERS, BUT TEAM
THE NOSTALGIA FOR THE
SEA AND INFINITE.



AND A BOAT,
TO CUT
SKS AND
ACH THEM
THE VAST



— ANTOINE DE SAINT-EXUPÉRY



1978

The owner **Renato Napoli** specialises in the field of R-HVAC.

A WONDERFUL JOURNEY WITH A SINGLE DESTINATION: QUALITY.



1997

Thermowell di Renato Napoli is born. Design, consultancy and construction of R-HVAC systems.

2001

The first line of Thermowell Marine air conditioners is born, with the innovative compact **"do-it-yourself"** called **IZY** (unique in it's kind).

2007

The range of air conditioners is expanded, participation in international trade fairs increases, the son **Mattia Napoli** joins the company.

2010

Thermowell expands into the international market. The first large orders come in and it becomes a well recognised brand in the industry.

FOR FORTY-FIVE YEARS WE HAVE FOLLOWED A SINGLE COURSE. FORTY-FIVE YEARS DEDICATED TO THE PURSUIT OF PERFECTION. FORTY-FIVE YEARS DEDICATED LISTENING TO OUR CUSTOMERS WITH THE AIM OF RESPONDING TO THEIR NEEDS FOR COMFORT AND SAFETY, OFTEN ANTICIPATING TOMORROW'S SOLUTIONS.

"IN AN ERA OF STRONG CLIMATE CHANGE, OUR MISSION IS TO SEARCH FOR THE MOST INNOVATIVE, SUSTAINABLE, RELIABLE AND COMFORTABLE SOLUTION TO CONSTANTLY IMPROVE PEOPLE'S QUALITY OF LIFE BELOW DECK."

RENATO NAPOLI
CEO



ATTENTION FOR
THE CUSTOMER,
CONSTANT INNOVATION,
CUSTOMISATION, ETHICS,
SUSTAINABILITY. FOR SOME
THEY ARE JUST WORDS,
FOR US, THEY ARE A
“PRECISE ‘COURSE’ ”.

2020

Giorgio Napoli joins the company and is receiving technical education and training.

2023

Today Thermowell continues to expand, and can count on a widespread and efficient distribution and service on the territory while maintaining high its philosophy in attention and care for the customer.



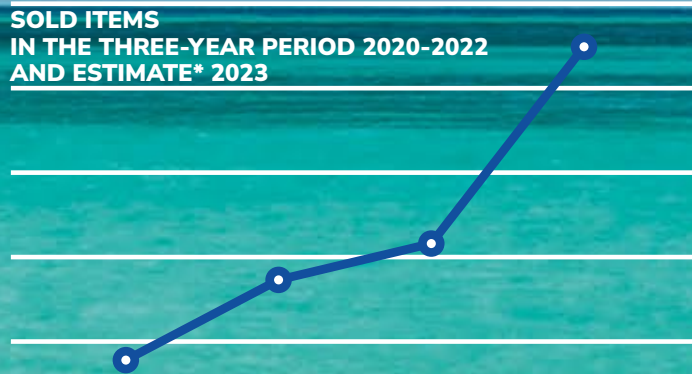
20
COUNTRIES

+35
DEALERS

50
ASSISTANCE
CENTERS

A 'ROUTE' THAT LOOKS TO THE FUTURE OF THE NAUTICAL SECTOR WITH RENEWED ENERGY.

SOLD ITEMS
IN THE THREE-YEAR PERIOD 2020-2022
AND ESTIMATE* 2023



+49%
2020

+65%
2021

+86%
2022

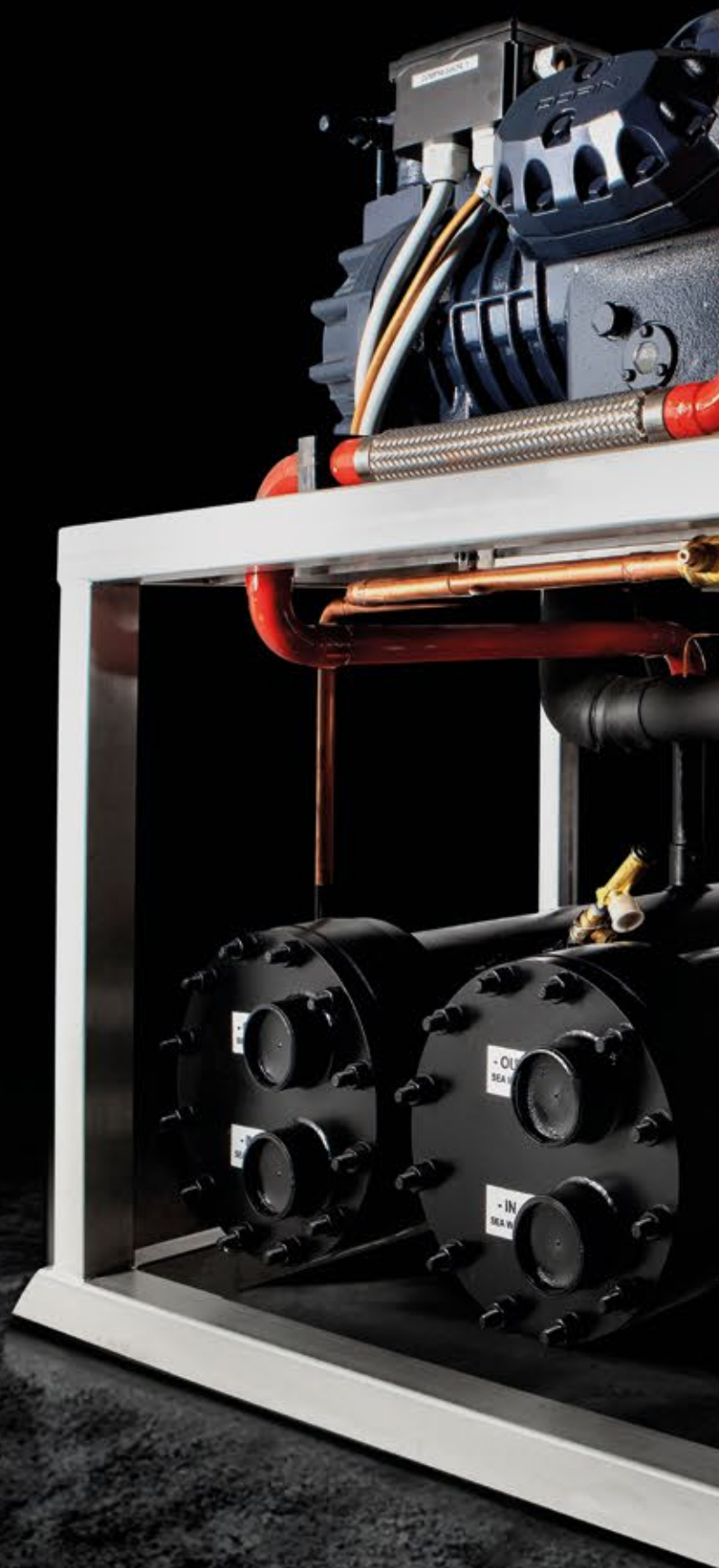


+1.3k

INSTALLATIONS AT THE END OF 2023*

It is the spirit of craftsmanship, in its purest and highest form that enlivens Thermowell's production. A true code of excellence linked to the unmistakable Italian know-how, which distinguishes the creation of our products.

The company dedicates a relentless activity to the daily search of the balance between beauty of handwork according to tradition and the undoubted advantage and reliability of modern technologies.





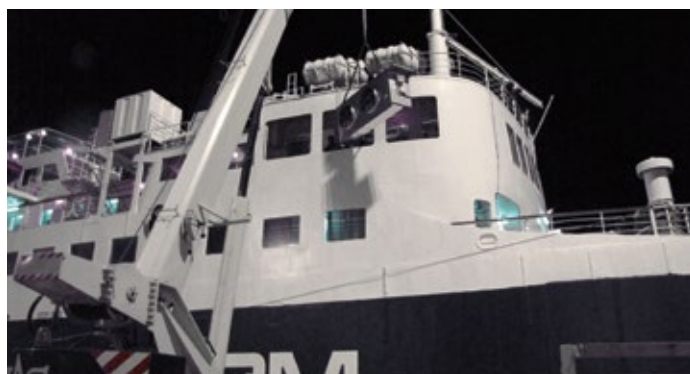
“READY-TO-MADE” OR “BESPOKE”? FOR EVERY BOAT, THE PERFECT AIR CONDITIONING SYSTEM: “MADE IN ITALY” AND CERTIFIED.

ISO 9001 is the international standard best known and defines the minimum requirements that the Quality Management System of an organisation must demonstrate it meets in order to guarantee the level of quality of product and service that it claims to possess with itself and with the market.



UNI EN ISO 9001:2015
Certificato n. 17381

THERMOWELL STANDS FOR QUALITY, ROBUST DESIGN, CRAFTSMANSHIP AND COMFORT. OUR SYSTEMS ARE DESIGNED WITH UNPRECEDENTED ATTENTION FOR DETAIL, SAFETY, EASE OF INSTALLATION AND USER-FRIENDLINESS. THERMOWELL SYSTEMS ARE EASY TO MAINTAIN IN TOP CONDITION THANKS TO THE VERY HIGH STANDARD OF CONSTRUCTION. AT THERMOWELL WE ARE IN A CONSTANT DESIGN PROCESS TO REFINE, IMPROVE AND UPGRADE OUR SYSTEMS WITH THE AIM OF PROVIDING THE BEST ON-BOARD EXPERIENCE.



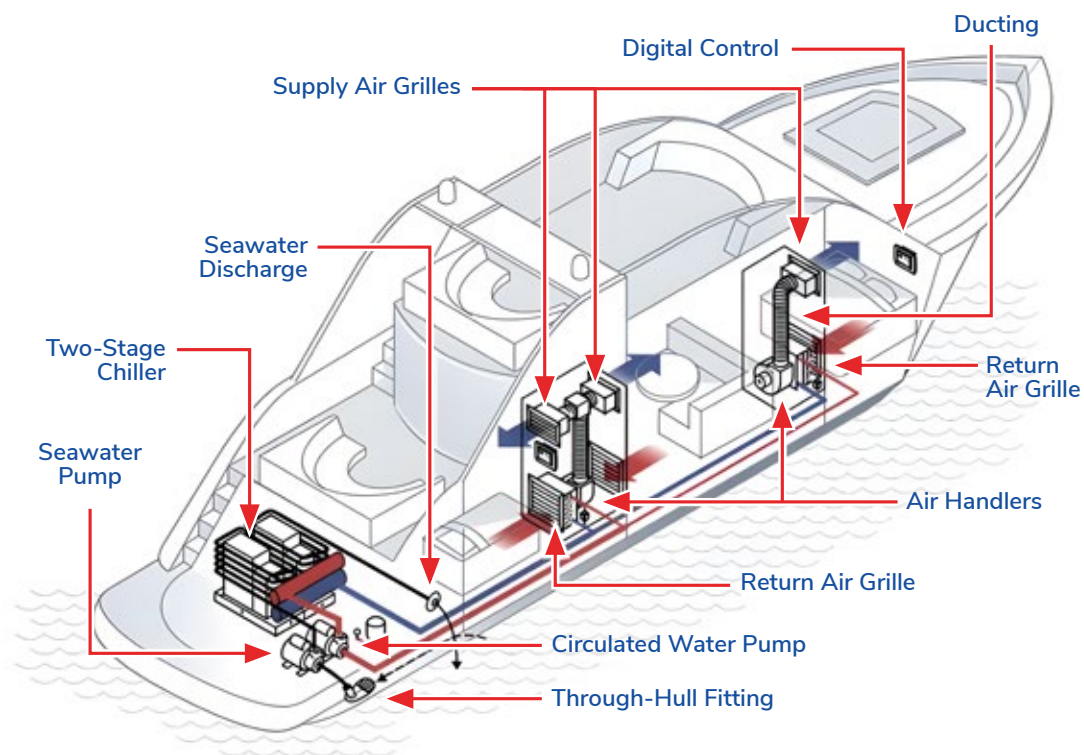


IZY is the only air conditioner for boats in a DO-IT-YOURSELF assembly kit extremely easy and quick to install. Available now in three models of 9,000 13,000 and 16,000 BTU/h both in the cooling-only version and in the hot/cold version.

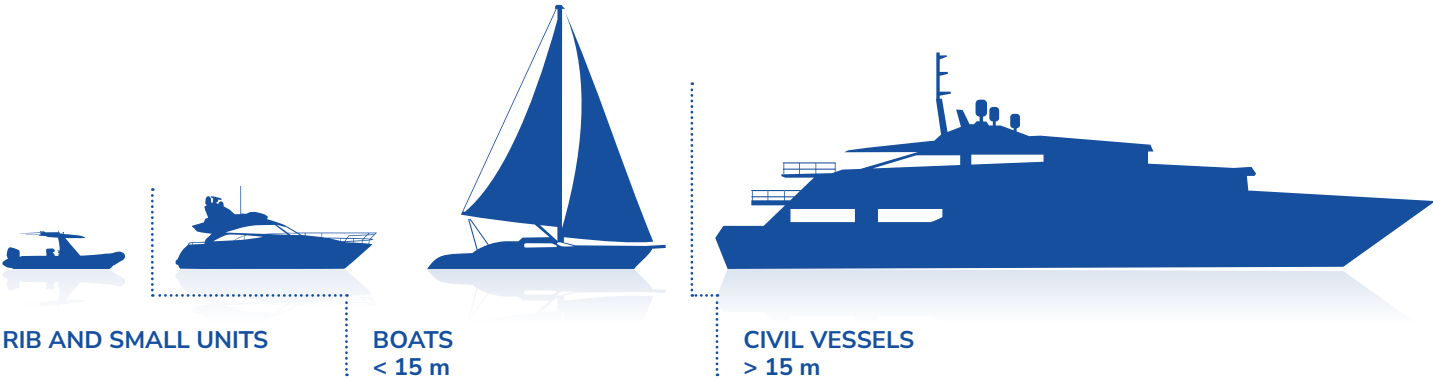
The seawater pump and all electrical components and electronics are already mounted on board of the unit, making the installation, compared to units with the same cooling capacity, much simpler and quicker than traditional models.

MADE IN ITALY

True to our DNA we have combined the Italian tradition for taste, design and lifestyle made of attention to well-being conviviality with innovation oriented towards the future. Our limitless approach to tailor-made' customisation is aimed at customers looking for a unique for a unique experience.



OUR DAILY CHALLENGE? FIND APPROPRIATE ANSWERS TO EVERY NEED OF EVERY SHIP-OWNER



AIRJET



IZY / UB

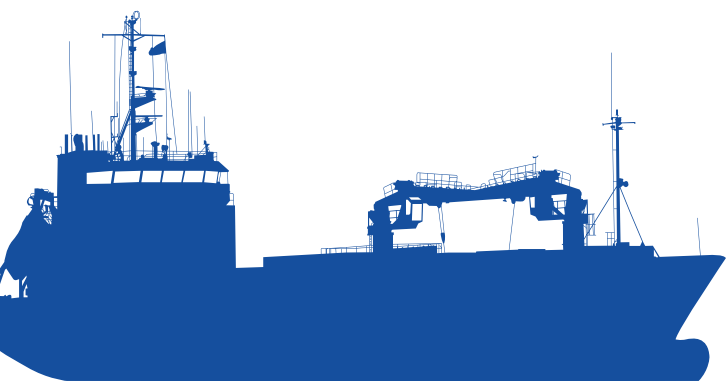


UC-I / UCP



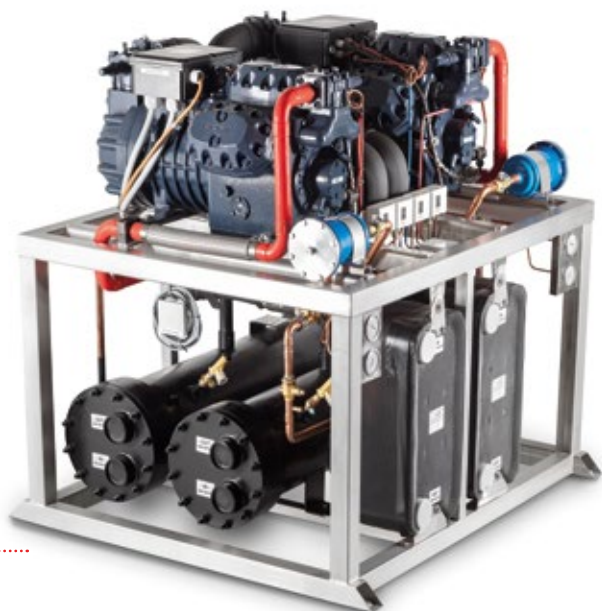
We are proud and grateful to
sail every day with:





COMMERCIAL / MILITARY VESSELS
> 15 m

UCT



In the environmental field, the concept of sustainability indicates the process of change in which the exploitation of resources, the planning of investments, the orientation of technological development and institutional changes are all fit together and enhance current and future potential in order to meet the needs and human aspirations.

To make the Planet more sustainable from an environmentally perspective, it is necessary to implement a series of strategies, starting with the use of products such as the refrigerant fluid R 410a, which does not contain chlorine atoms, and therefore does not damage the ozone layer. It is a sustainable choice both economically and environmentally in applications of refrigeration and air conditioning – as gas R 410a:

- It guarantees high energy efficiency;
- Allows low costs of installation and maintenance;
- It ensures an environmental impact as reduced as possible;
- It is not toxic;
- It is not inflammable.





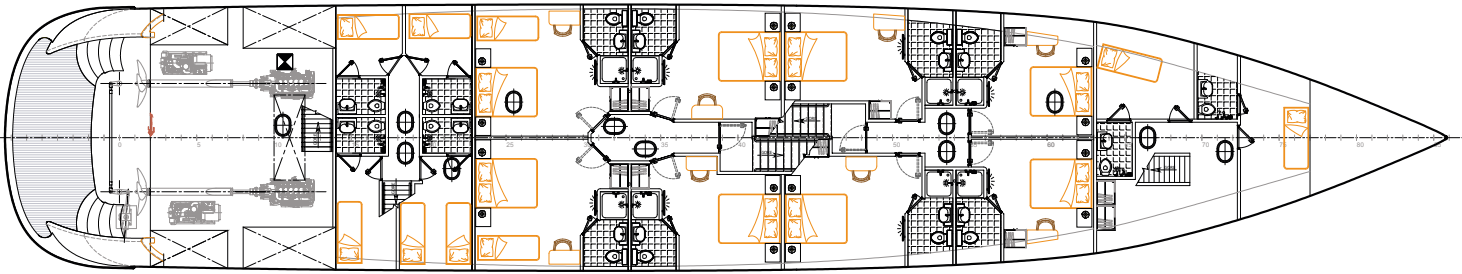
ENGINEERS, TECHNICIANS AND AIR CONDITIONING EXPERTS: CUSTOM PROJECTS REQUIRE THE BEST.

Dimensioning of thermal loads of the rooms to be air-conditioned.

Project design of Chillers and Fancoils according to specific requirements of the vessel and of the owner.

Dimensioning and supply of all components for the assembly of the Chiller system on board.

Development and supply of all technical drawings inherent to the plant engineering on board, sea water, fresh water plant, air distribution, chiller positioning and fancoil air ducts, etc.



All types of power supply to suit every need: from standard 220V 50 Hz to low voltage at 12/24 volts or 110V 60Hz power supplies for various foreign markets.

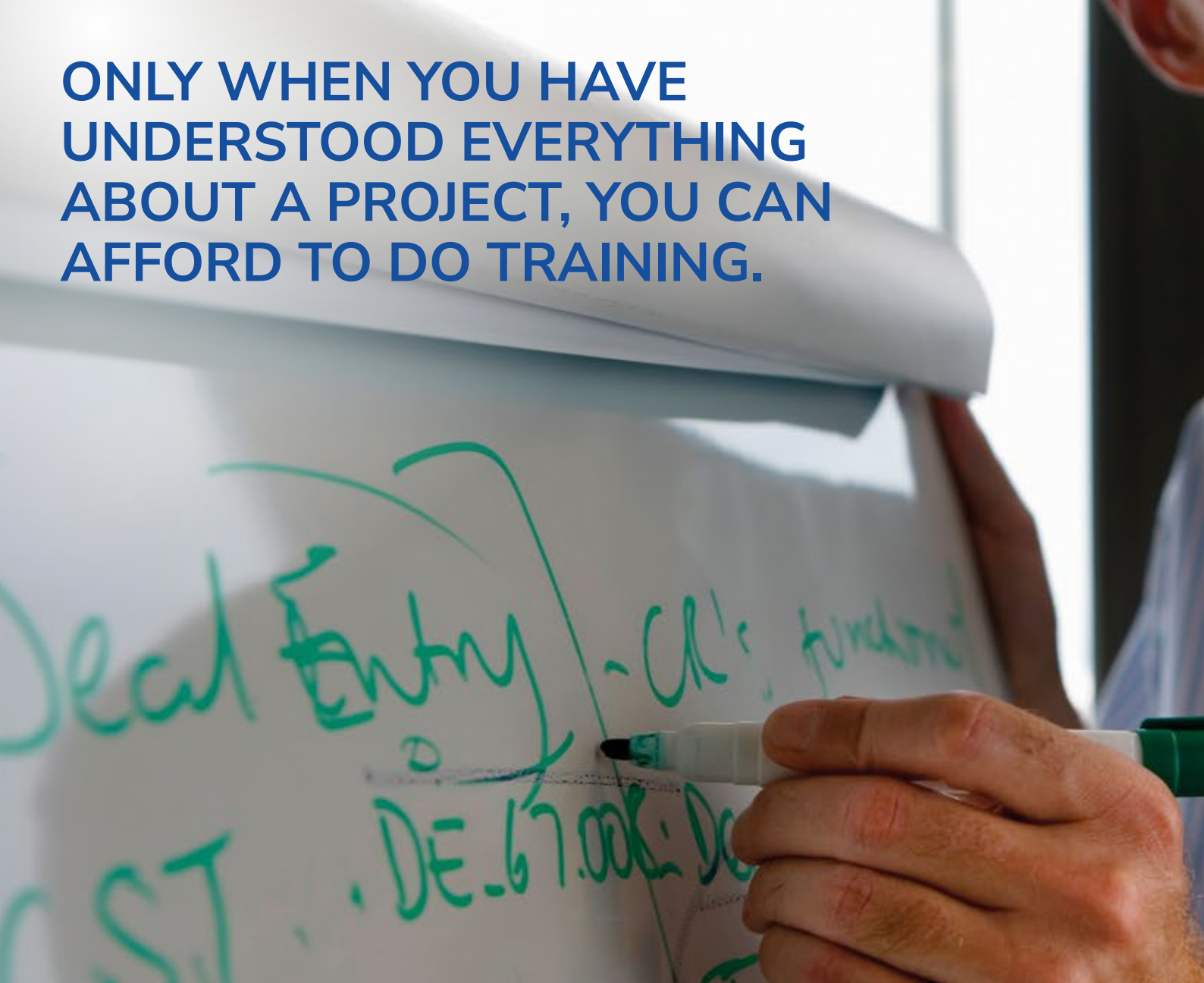
The entire design, the implementation, supply and after-sales follow strict **ISO 9001 certification**.

Design and manufacturing of refrigeration units for cold rooms of commercial ships and non-commercial vessels.

Design and manufacturing of AHU for air treatment, ducted and non-ducted, with partially or entirely fresh air according to specific requirements of the project also with purification and sanitisation of the air.

INDIVIDUAL TALENTS ARE OUR GREATEST ASSET. HOWEVER, THEY CAN ONLY REACH THE EXTRAORDINARY ONLY BY WORKING TOGETHER AS A TEAM. BY PROMOTING RESPECT, EXCELLENCE AND CONSTANT TRAINING, WE GIVE EACH OF OUR PEOPLE THE OPPORTUNITY TO EXPRESS THEIR FULL POTENTIAL AND BE PART OF SOMETHING BIGGER. WE LIKE TO THINK THAT OUR TEAM IS CONSTANTLY STRIVING TO EXCEED ITS LIMITS BY STRIVING FOR EXCELLENCE AND EXTREME INNOVATION.

Thermowell is like an artisanal workshop, where there is no automation but people you can call by name. Knowledge and passion allow us to operate in the highest expression of our work, with a single objective: absolute excellence.



ONLY WHEN YOU HAVE
UNDERSTOOD EVERYTHING
ABOUT A PROJECT, YOU CAN
AFFORD TO DO TRAINING.

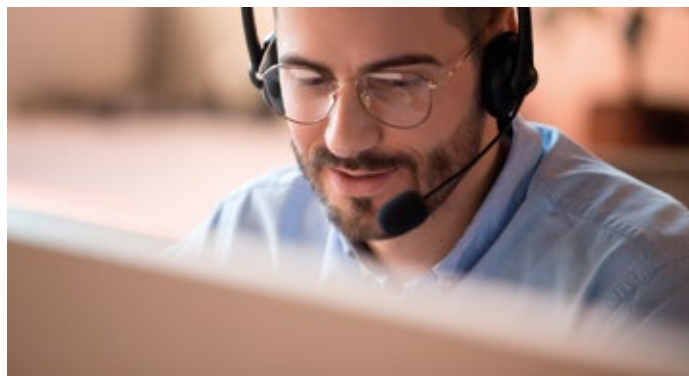
OUR PRODUCTS ARE NOT JUST AIR TREATMENT DEVICES, THAT'S WHY THERMOWELL SERVICE IS NOT LIKE ANY OTHER SERVICE. OUR TECHNICIANS ARE LOYAL TO THE THERMOWELL BRAND AND ARE GUIDED BY THE VALUES THAT REPRESENT US. WITH THE DEVELOPMENT OF NEW TECHNOLOGIES METHODS OF MAINTENANCE CHANGE, WHICH IS WHY WE CONSTANTLY TRAIN OUR TECHNICIANS.

ONLY IN THIS WAY CAN THEY ALWAYS BE PERFECTLY PREPARED. ALWAYS READY TO PAY A LITTLE EXTRA ATTENTION, A LITTLE MORE PRECISE. THAT'S WHY BY RELYING ON A THERMOWELL PARTNER YOUR BOAT WILL ALWAYS BE IN THE BEST HANDS.



Continuous training guarantees an increasingly professionalism more complete and effective. We provide our installers dedicated courses and dedicated in-depth studies to provide a service of excellence.

THE REAL JOURNEY BEGINS AFTER THE SALE: BECAUSE PRODUCT QUALITY CANNOT BE DISSOCIATED FROM THAT OF THE SERVICE.



Thermowell Assist is the service created to improve installation management, simplify the work of installers and meet the needs of your customers.

A direct line to the company to, together with our technicians, solve any problems related to the installation or operation of our systems.



Thermowell Renaissance is the exclusive refurbishment programme dedicated to Thermowell equipment, designed to maintain its integrity intact over time and return to its original functionality.

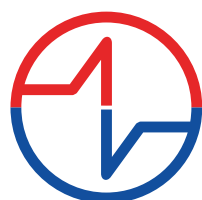
THE PHILOSOPHY BEHIND THERMOWELL SYSTEMS IS THAT THEY MUST BE FULLY ABLE TO NAVIGATE AROUND THE WORLD AND BE DESIGNED TO HANDLE ALL TYPES OF CONDITIONS AND ENVIRONMENTS. FOLLOWING THE PRINCIPLE THAT “EVERYTHING SHOULD BE BETTER THAN IT HAS TO BE”, ALL THERMOWELL PRODUCTS ARE EXEMPT FROM PLANNED OBSOLESCENCE. OUR REFURBISHMENT SERVICE IS AT YOUR DISPOSAL TO PROVIDE YOU WITH SPARE PARTS FOR LIFE AND 24/7 TECHNICAL SUPPORT.

AND WHEREVER WE DON'T
REACH OURSELVES, THERE
ARE OUR PARTNERS:
ITS NICE TO BE PART OF A
COMMUNITY IN CONTINUOUS
EXPANSION.



Scan the **QR-Code** to search
for the partner closest to you.





thermowell®

THE IDEAL SAILING SEASON, EVERY SEASON.

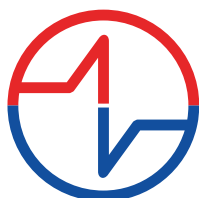
THERMOWELL®
di P.I. Renato Napoli

Via Ugo Foscolo 8
73010 Surbo (LE) – Italy

info@thermowellmarine.com

+39 0832 300214

peopleadv.com



THERMOWELLMARINE.COM

